

EDRINGTON - *Beam* SUNTORY

Vacancy - National Account Manager (Field Based)

UK

The national account manager's role is to lead the relationship with some of the company's most strategically important accounts. Through your leadership you will drive an increase in market share and profitability, aligned to the commercial and brand strategies of the company. Ensuring delivery of our mission - "excellent execution to the point of purchase".

To achieve this you will be highly motivated, commercially astute and with fantastic interpersonal skills represent category leading brands with excellent execution, keeping pace with a rapidly evolving marketplace and anticipating future trends.

You will have a value added approach to sales and be driven to deliver success in this hugely influential area of our business.

Key Responsibilities

Lead the management of your customer relationships, maximising opportunities for the joint benefit of Edrington Beam Suntory and our customers and take ownership for the delivery of financial and brand objectives.

To apply please send cv and covering letter stating salary to recruitment@edrington-beamsuntoryuk.com

